# le c**nam**

# International Instituteof Management

#### The faculty at the Cnam is our greatest asset



The IIM's teaching team, including professors, adjunct faculty and lecturers, stands out for its quality and reputation. Adjunct faculty, for example, consists of mainly of professionals holding senior positions in business, consulting and government, with a wide and credible experience. Whether from the world of business or academics, all members of our teaching team are genuinely committed to and enthusiastic about teaching, with an impressive talent for sharing their expertise. Classes are both entertaining and inspiring. This blend of academic and professional worlds allows students to enjoy a dual approach: they see how practice translates into theory and how theory is reflected in practice. Our methods will give you confidence in your own leadership skills and ability to

meet a variety of challenges, propelling you toward accomplishing your career goals and aspirations.

## **Featured Faculty Profiles**

Thomas Durand, Full professor, Strategy Jean-Michel Raicovitch, Full professor, Marketing Olivier Basso, Adjunct professor, Leadership Stéphane Bourliataux-Lajoinie, Associate professor, Digital Marketing Anne-Gaëlle Jolivot, Associate professor, International Marketing Christelle Pezon, Associate professor, Management Timea Csaszar, Adjunct professor, Project Management Vesselina Tossan, Associate professor, Marketing

### Profiles of our professors for MBA

US171S COR-Strategy- Thomas Durand US171S COR-Strategy- Minh Duc Hoang US171S COR-Strategy- Alexis Pokrovsky US171T COR-Organization Theory & Organizational Behavior- Philippe Collas US171U COR-Statistics- Vasile Strat US171V COR-Management Information Systems- Franck Laurence US171V COR-Management Information Systems- Jean-Michel Raicovitch US171W COR-Operations Management- Emmanuel Caillaud US171W COR-Operations Management- Ziad Hajar US171X COR-Business Law & Ethics- Corinne Boismain

US171Y COR-Economics- Anton Granik US171Z COR-Financial Accounting- Maria Ruiz US1720 COR-Management Accounting- Iulia Jianu US1721 COR-Corporate Finance- Safwan Mchawrab US1722 COR-Marketing Management - International Perspective- Jean-Michel Raicovitch US1722 COR-Marketing Management - International Perspective- Madalina Meghisan US1723 COR-Negotiations- Yahya Fallah US1724 COR-Human Resource Management- Elena Chopin US1724 COR-Human Resource Management- Anne-Françoise Bender US172B Career Development & Coaching- Gildas Laguës US172B Expand your Horizons - Guest speakers (in charge : Tra Nguyen, Aude Pollet) USII14 Managing innovation process in Fashion industry- Lionel Roure USII15 Fashion products strategy- Farid Chenoune USII16 Trend Management- Nicole Foucher USII17 Managing the fashion environment- Jean Francoise Leguay USII18 Fashion on site- Nicole Foucher USII19 Advanced Finance- Xing Fan USII1A Business communication- Gildas Lagues USII1B Corporate Entrepreneurship- Olivier Basso USII1B Corporate Entrepreneurship- Olivier Leclerc USII1C Leadership and Change- Olivier Basso USII1C Leadership and Change- Giulia Del Fabbro USII1D How to turn ideas into successful start-ups- Jean-Luc Guizot USII1F Marketing of innovation- Thomas Lepers USII1G Project management for managers- Kamel Kaidi USII1P Strategic Innovation Management- Anne Berthinier-Poncet USII1Y Risk Management- Georges Abi Rached USII1Z Digital transformation- Philippe Dumé UAII02 Study trips - Guest speakers (in charge : Tra Nguyen)

UAII03 - Final Project (methodology) - Alexis Pokrovsky

#### Profiles of our professors for Master in Management

Master 1 - Academic Head: Christelle Pezon US172U Management Accounting - Isabelle Miroir US172P Marketing - Vessélina Tossan US172P Marketing - Kevin Church US172Q Human Resources Management - Emmanuelle Saint Julien USM304 Organization Theory - Éric Hertzler US172W Finance - Xing Fan US172N Financial Accounting - Stéphanie Boyer USM311 E-Business – Stephane Bourliataux-Lajoinie US172S Management of the Firm - Christelle Pezon US172S Management of the Firm - Jean-Michel Raicovitchl UA1719 Integrative Group Project - Christelle Pezon Master 2 International Business and Corporate Development Academic Head: Anne-Gaëlle Jolivot USM317 International Marketing - Anne-Gaëlle Jolivot US173S International Corporate Strategy - Thomas Durand US173S International Corporate Strategy – Minh Duc Hoang US173R Global Economic Players - Benjamin Taupin USM306 International Business Law - Ted Gleason USM30H Corporate Social Responsibility - Xavier Amoros US173U International Trade - Constance Elia Cochet US173U International Trade - Stella Aguigah-Provost US173X International Corporate Finance - Lara Barghout US173Y Multicultural Management - Éric Hertzler US173V Consulting and Change Management – Daina Herpe US173V Consulting and Change Management – Ahmed Alexandre El Aouadi USM30Q International Human Resource – Olivier Herrbach USM30J E-Commerce and Logistics – Stephane Bourliataux-Lajoinie USM313 Business simulation - Monia Amami USM313 Business simulation - Tra Nguyen US173C Career Management - Vincent Fayolle US173C Career Management – Pascale Joli

## Master 2 Project Management and Business Engineering Academic Head: Timea Csaszar

US172Y Project Management Fundamentals - Rabah Hamiane US1733 Organization and Team Dynamics - Olivier Eyraud US1739 Feasibility study & Business Plan - Gwenaëlle Rolland-Rey USM30A Added Value Creation Process - Rabah Hamiane US173A B to B Marketing - Anne Benoît USM316 Business Law & Contract Mnagement - Ted Gleason USM314 Advance Project Management - Timea Csaszar USM314 Advance Project Management - Patrice Broage USM314 Advance Project Management – Kevin Church US1734 Managerial Behaviors & Business Communication - Olivier Eyraud USM30C Entrepreneurship - Lara Barghout USM315 Agile Management - Gwenaëlle Rolland-Rey USM313 Business simulation - Monia Amami USM313 Business simulation - Tra Nguyen US173C Career Management - Vincent Fayolle US173C Career Management - Pascale Joli

#### Master 2 e-Business and Digital Marketing

#### Academic Head: Stephane Bourliataux-Lajoinie

USM312 Business Model Evolution & Strategic Marketing – Jean-Michel Raicovitch USM312 Business Model Evolution & Strategic Marketing - Stephane Bourliataux-Lajoinie USM312 Business Model Evolution & Strategic Marketing - Yann Gabay USM30K New Consumer Behavior - Arielle Belicha-Hardy USM30K New Consumer Behavior – Muriel Monteiro US172Y Project Management Fundamentals - Rabah Hamiane US173A B to B Marketing - Anne Benoît USM30P Business Law & Cyberlaw - Ted Gleason USM30P Business Law & Cyberlaw – Alain Bauer US173S International Corporate Strategy – Thomas Durand US173S International Corporate Strategy – Minh Duc Hoang USM30J E-Commerce and Logistics - Stephane Bourliataux-Lajoinie USM30M Digital Marketing - Guillaume Rigal USM30R Web Analytics – Truong Thi Pham US1730 Management & Information Systems - Élie Liberman USM313 Business simulation - Monia Amami USM313 Business simulation - Tra Nguyen US173C Career Management - Vincent Fayolle US173C Career Management - Pascale Joli